

Red Oak is focused on the dynamic and high impact area of pharmaceutical purchasing. We are a team of industry experts, strategists, and entrepreneurial thinkers who apply innovative strategies that move pharmaceuticals to market more efficiently. As the exciting joint venture between two Fortune 20 leading healthcare companies, CVS Health and Cardinal Health, we are responsible for securing both companies' generic drug portfolios.

Position Summary

The team is seeking a Senior Manager, Strategy and Analytics to help run a wide variety of ongoing and ad hoc projects that inform both daily generic pharmaceutical sourcing operations and longer-term strategy and data innovation.

Location

Our office is located in Foxboro, MA, and we follow a hybrid 40 hour a week work model, with Mondays and Fridays designated as work-from-home days.

Responsibilities

- Work as part of the Strategy & Analytics team helping shape the generic pharmaceutical sourcing strategy for Red Oak Sourcing.
- Conduct data exploration and visualization, managing advanced analytics across a proprietary data management platform, gathering and synthesizing strategic market intelligence, and reporting to executive leadership and the Board of Directors.
- Lead a wide variety of on-going and ad-hoc projects and analytical processes to inform daily generic pharmaceutical sourcing strategy and provide insights and recommendations to the Executive Leadership Team on longer-term decisions.
- Manage data and analytics projects, representing a balance between day-to-day data infrastructure maintenance and more strategic, long-term analytics innovation, ultimately driving sustainable, high-value outcomes and demonstrating strong leadership, communication, and project management skills.
- Work cooperatively with Red Oak leadership and cross-functionally on business-critical projects.
- Manage internal technology and informatics innovation efforts to help the organization and senior management make decisions faster and more effectively. Lead collaboration efforts with team members, management, and other stakeholders to drive change management efforts that will help the team and organization adopt new information assets.
- Perform advanced digitizing and systematizing internal knowledge and integrate proposed solutions into standard processes, including building out Alteryx flows and structuring data architecture for synthesis and analysis.
- Aggregate and structure data that furthers the review of Red Oak's generic portfolio (e.g. annual cost savings, potential changes in exclusivity, modeling changes in purchasing methodologies) and standing supplier agreements.
- Design new statistical supply chain metrics and Key Performance Indicators to guide management in strategic sourcing decisions.
- Hire, onboard, train, and manage a small team of analysts and data scientists to support ongoing analytics initiatives and other team functions.
- Lead team-based approach to achieving better performance.
- Provide direction on on-going work analytics, and presentations, and deliver feedback on tasks. Conduct quality control, review the team's work, and balance workloads across team members.
- Lead research projects across the generic pharmaceutical industry and internal business functions to understand and advance Red Oak's business (e.g. develop Red Oak perspective on supplier M&A activity), competitor actions and their implications for Red Oak (e.g. other JVs), and supply risk to Red Oak portfolio.
- Drive supply chain optimization efforts by using advanced analytics methods to identify risky products and recommend to senior management courses of action to mitigate supply chain disruption.
- Employ statistical and modeling techniques to uncover insights and draw meaningful conclusions about product and market changes and implications for Red Oak's portfolio and broader business strategy, using available industry data sources.

- Create executive-level presentations across a variety of topics, including building the storyline, key messaging, and graphical representation of data to tailor messaging to the audience.
- Supervises 5 subordinates – 3 analysts and 2 senior analysts

Minimum Education & Experience Requirements

- Master's Degree in Data Science, Industrial Engineering, a related field, or a foreign equivalent plus 3 years post-baccalaureate experience in job offered or any engineering/analytics related job titles.
- Applicants must possess at least 3 years of experience in the following: (1) Alteryx flows and structuring data architecture for synthesis and analysis; (2) Aggregating and structuring data including annual cost savings, potential changes in exclusivity, and modeling changes in purchasing methodologies; (3) Tableau including designing dashboard based data reports and managing Tableau cloud infrastructure; (4) Microsoft SQL including admin for strategy team's database that serves as the backbone for all analytics activities; (5) designing and validating stored procedures, managing tables, validation and change management in Microsoft SQL; (6) Python for statistical data modelling and web scraping.
- Telecommuting permitted less than 50% per week within same geographic location at assigned Red Oak Sourcing office location.
- 5-10% domestic travel required for internal meetings and conferences.