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www.redoaksourcing.com

Red Oak is focused on the dynamic and high impact area of pharmaceutical purchasing. We are a team of industry experts, strategists, and entrepreneurial thinkers who apply innovative strategies that move pharmaceuticals to market more efficiently. As the exciting joint venture between two Fortune 20 leading healthcare companies, CVS Health and Cardinal Health, we are responsible for securing both companies' generic drug portfolios.

Red Oak is a joint venture between two Fortune 20 leading healthcare companies, CVS Health and Cardinal Health, responsible for securing generic pharmaceuticals for both organizations. Pharmaceutical Sourcing team is comprised of industry experts, strategists, and entrepreneurial thinkers who apply innovative strategies to bring generic pharmaceuticals to market more efficiently.

### Responsibilities:

The successful professional will be analytical, personable, and have the confidence to work with executives to support and facilitate portfolio management of one of the largest generic pharmaceutical purchasing programs in the U.S. The Analyst will support and contribute to ongoing primary and secondary research into pharmaceutical market dynamics and assist Red Oak's Sourcing leadership with strategic supply chain optimization projects and contract management.

# **Supply Chain Optimization**

- Analyzing demand trends and providing updates to the sourcing directors
- Identifying supply issues and proposing resolutions
- Interacting with internal operations team to understand parent supply concerns

#### **Contract Management**

- Execute and manage contracts for Red Oak Sourcing
- Audit formulary changes
- Address ad-hoc contract change requests

## **Portfolio Management**

- Provide and track demand forecast for mature products
- Utilize secondary market intelligence to identify new market introductions
- Gather and compile information on products and suppliers

## **Qualifications:**

- Bachelor's Degree, preferably in a quantitative or technical field (e.g., business, economics, finance)
- Ability to prioritize and deliver on multiple concurrent initiatives that have significant financial and strategic impact
- Excellent communicator, both verbal and written, with the ability to build productive long-term relationships at all levels of an organization
- Results driven with an ability to perform in a fast-paced yet collaborative environment
- Strong analytical and financial acumen
- High level of self-confidence and sense of urgency
- Strong Excel and PowerPoint skills